

## Radiant Communications Announces 2013 First Quarter Results

**Vancouver, Canada, May 23, 2013** - Radiant Communications Corp. ("Radiant") (TSX-V:RCN), a leading provider of managed network and cloud hosting solutions for medium-size enterprises today announced its financial results for the first quarter ended March 31, 2013.

### HIGHLIGHTS:

- Record revenue of \$8.3 million for the first quarter ended March 31, 2013 increased by 1.5% compared to revenue of \$8.2 million for the first quarter ended March 31, 2012.
- Gross margin was 40.2% for the quarter compared to 40.0% in the first quarter of 2012.
- EBITDA for the first quarter ended March 31, 2013, was \$622,492 compared to \$433,181 in the first quarter of 2012, a growth of 43.9%. Included in the first quarter 2013 EBITDA calculations are expenses related to the proposed plan of arrangement process of \$140,000. (See EBITDA section for the reconciliation of EBITDA to Net Income).
- Net income for the first quarter ended March 31, 2013 was \$275,101 or \$0.02 per share compared with net income of \$39,714 or \$0.00 per share in the first quarter of 2012. Included in the first quarter 2013 net income amount are expenses related to the proposed plan of arrangement process of \$140,000.
- The Company ended the quarter with cash and short-term investments of \$5.6 million and used \$1.1 million of cash for operating activities during the first quarter.
- On March 8, 2013, the Company entered into an Arrangement Agreement with three controlling shareholders under which the Company would be taken private pursuant to a plan of arrangement under the provisions of the Canada Business Corporations Act. This agreement was later terminated on April 25, 2013.
- On April 26, 2013, Don Calder resigned as Chairman of the Board of Directors of Radiant.

"The First Quarter of 2013 has proven to be a very successful quarter with strong performance in all areas," said Paul Healey, President and CEO. "Our expertise across Canada combined with our broad portfolio offers customers a unique customer experience in the market. Radiant is very well positioned as a leading provider of cloud hosting and network solutions across Canada with a strong recurring revenue base and customer focused operation. "

**EBITDA**

Earnings before Interest, Taxes, Depreciation and Amortization are calculated as follows:

(\$000s)	Q1 2013	Q1 2012
Operating Income (loss)	\$ 250	\$50
Amortization	333	363
Stock-based compensation expense	40	20
EBITDA	\$ 623	\$ 433

In the first Quarter of 2013, Radiant achieved EBITDA of \$622,492 compared to EBITDA of \$433,181 in the first quarter of 2012. Included in the EBITDA calculation are expenses of \$140,000 related to the proposed plan of arrangement.

**About Radiant**

Radiant Communications is a leading provider of managed network and cloud hosting solutions for medium-size enterprises. Leveraging one of the largest Internet footprints across Canada, Radiant offers a comprehensive portfolio of reliable, secure and scalable IT infrastructure services, simplified under a single point of contact. For over 15 years, many of Canada's most recognized brand names have been relying on Radiant to support their mission-critical business operations.

**For More Information**

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