



PARTNER PROGRAM

ACCELERATE YOUR BUSINESS TO THE NEXT LEVEL

The Radiant Partner Program is built for technology companies and consultants that recommend, represent, or resell our products and services. Join our partner team and broaden your customer solutions with offers including enterprise-class cloud computing, Microsoft Hosted Exchange®, business Internet, network security, business continuity and disaster recovery options.

PARTNER PROGRAM OPTIONS

With Radiant products and services in your portfolio, you can offer innovative cloud computing and data communications solutions that help your customers solve their business challenges and give your business a competitive advantage. We make doing business with us easy by offering flexible options that let you choose the program that's right for you.

Agents

For telecom, technology, or network specialists who are seeking to incorporate cloud computing and data communications services into your current solutions offerings. A dedicated channel manager will help you with your proposals and custom design bids.



Resellers

Whether you're a consultant, a value-add reseller (VAR), or systems integrator (SI), our program is designed to help you grow your business and maximize profitability. Choose from any of our services to compliment what you already provide, giving you the ability to deliver a broader solution choice to your customers.

Referrals

Our referral program allows you to earn a no-risk referral fee for each successful direct business opportunity.

Wholesalers

With the largest broadband footprint in Canada and extensive coverage in the USA, Radiant can extend your carrier networks' reach and capabilities so you can deliver more flexible and reliable solutions and attract larger clients.

Our partners benefit from:

- Competitive, flexible compensation arrangements: immediate commission, residual payments, or progressive discount structure
- Dedicated Channel Account Managers and 24x7 technical support
- Customized on-boarding and training programs
- Pre and post technical resources and sales support
- Geographically diverse data centres in Vancouver and Toronto
- Largest broadband footprint in Canada
- Single, simplified contact for ordering, technical support, pricing, and invoicing



OUR SUITE OF SERVICES

Enterprise-Class Cloud Computing

AlwaysThere™ Hosted Private Clouds and Cloud Servers — enterprise-class cloud combines the power and flexibility of Infrastructure-as-a-Service (IaaS) with the expertise, security, and availability that mid-sized organizations with mission-critical computing needs require of their IT infrastructure.

Our secure and scalable infrastructure is certified by Tier 1 virtualization vendors: VMware®, Cisco®, and NetApp®, ensuring compatibility between on-premise and cloud resources. Our cloud hosting is housed in secure carrier class Canadian data centres backed by diverse network connectivity, providing high performance connectivity to cloud resources.

AlwaysThere™ Hosted Exchange — offers the newest release of Microsoft Hosted Exchange® 2010 business-class email, provided on a secure, dedicated Microsoft Exchange virtual server with full administrative access. Your customers will benefit from the high availability and flexible pay-per-use benefits with all the control, security, and transparency they expect.

Business Internet

BroadbandEverywhere™ — a one-stop shop for business Internet services anywhere in Canada. We can link multi-location businesses in every province and 240 US metro areas. Your clients will benefit from maximum reliability, security, and speed. It's a powerful choice of ADSL, T1 lines, wireless or optical fibre circuits, along with a wide range of backup and failover solutions.

SureLink™ Business Ethernet — our exclusive option for businesses that need fast, symmetric, highly reliable bandwidth at a cost lower than T1. Services using this technology have been available in Europe and the US for years and Radiant was the first company to offer this technology in Canada.

Private Networking

Radiant offers a range of network security solutions so customers can protect their critical data while being able to access it easily.

MPLS Private Networking — lets you offer the security of a private network over Canada's most extensive broadband footprint. Customers' offices, stores, or any other locations can be tightly and instantly linked, with a matchless level of privacy, while maintaining security and control over the data without exposing it to the public Internet.

SSL VPN — is completely integrated into our private networks enabling your customers with secure remote login to access the information they need whether they're in the office, on the road, or at a remote location.

ABOUT RADIANT

Radiant is one of Canada's largest independent business providers of innovative data communications and cloud computing services to more than 20,000 business locations. Founded in 1996, the company has two main offices in Vancouver and Toronto, Canada. Radiant shares are traded on TSX Venture, under the symbol RCN. For more information visit www.radiant.net or contact **1.888.219.2111**.